

About the Partnership

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Lindsay Sherwin specialises in consultancy and training for the Public Sector in four areas:

- [Project Management](#)
- [Managing Change](#)
- [Internal Consultancy Skills](#)
- [Service Delivery](#)

In recent years we have focussed on project management training for policy and organisational projects for the Public Sector and Civil Service. We are now one of the major providers of this form of training.

Our main activity is the design and delivery of training courses and workshops. However, recently we have become active in the development of e-based web materials. In particular, web-based materials designed to support self-directed and blended learning, to be incorporated on a client's intranet. Our web site contains two examples of these:

- [our Project Management Guide](#)
- [our improving Processes & Services Toolkit](#)

Contact

Please contact us if you wish to know more about our work, at:

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About the Partnership

Established in 1993, the Lindsay & Sherwin Partnership specialises in consultancy and training in the Public Sector in project management, management of change, consultancy skills, and service delivery. All of our work is designed to customer requirements.

In recent years we have focussed on project management training for policy and organisational projects. We are now one of the major providers of this form of training in the Civil Service.

We have now become active in the development of e-based learning guides. In particular, web-based materials designed to support self-directed and blended learning, to be incorporated on a client's intranet.

About our clients

We have specialised in working with Civil Service and Public Sector organisations, and have built a considerable understanding of the issues they face and the way they work.

Most of our new clients come to us through personal recommendation. They have included the following:

- Department of Health - DH central plus MHAC, NTA
- Social Care Institute for Excellence, Skills for Care (TOPSS), CSCI
- Department of Culture (Arts Division)
- Office of Science and Technology (Science Review Directorate)
- Department of Transport (TRANSEC)
- ODPM - Government Office for the West Midlands
- MOD - DARA, DCTA, ESPPA, Military Survey
- Central Office of Information, Immigration Service
- Public Record Office, Crown Prosecution Service.
- Benefits Agency, Contributions Agency.
- HM Customs & Excise, English Nature.

About our work

We specialise in consultancy and training in the Public Sector in project management, management of change, consultancy skills, and service delivery. More details about our work is covered in the individual sections.

All of our work is designed to customer requirements. However, having specialised in these topics, for each of them we have well-proven workshops and modules which are readily tailored to our client's needs.

Recently we have become active in the development of e-based materials. In particular web-based materials designed to support self-directed and blended learning, to be incorporated on a client's intranet. This site contains examples of these - a "Project Management Guide" and an "Improving Processes & Services Toolkit".

About the members

All members have extensive experience of the Public Sector and their own particular areas of expertise. Pen pictures of each are included.

- Fred Sherwin BSc. MBA. MSc.
- Margaret Lindsay-Sherwin BA. MSc.
- Chris Eling BSc.
- Paul Goodstadt ACIB FRSA
- Barry Williamson DMS MCIPD MINLP

We also have other associates who work with us on a more occasional basis on specific topics.

The Members

Fred Sherwin BSc. MBA. MSc.

- A professional consultant and trainer, with extensive experience in managing change, project management, & quality and customer service.
- His early career started with Plessey as a sonar engineer. He then joined the Philips Group, working initially in the U.K. and later internationally in Italy, Ireland, Belgium, and South Africa as a consultant in project management, quality improvement, organisational change, & business development.
- Joined the Civil Service College in 1989 and ran courses in project management, managing change, quality improvement, and customer service. A pioneer of quality & customer service in the Civil Service.
- He left the Civil Service College to form Lindsay Sherwin. Since then the Partnership has built an extensive client base and a reputation for success.
- Qualifications in Mathematics, Business Management, and Organisational Change.

Margaret Sherwin BA. MSc.

- A psychologist and teacher by background, her particular strengths are coaching and counselling, facilitation, and personal change.
- After graduating in History, she worked first in Personnel and at the Centre for Urban Studies before taking up a career in teaching, working both in the UK and in the Netherlands.
- She then specialised in coaching and counselling for special needs, and established centres at both Maidenhead and at Windsor.
- She now specialises in coaching, research, course design and training needs analysis. She formed Lindsay & Sherwin in September 1993, and has recently undertaken research into Health Psychology.
- Has delivered project management training at DOH, Public Record Office, HM Customs & Excise, and MOD.
- Provides a "course design and tendering for contracts" service for a large training organisation
- Has qualifications in History, Education and Psychology.

Chris Eling BSc.

- An experienced consultant and trainer with particular strengths in managing change, team development, and training in appraisal, inter-personal and consultancy skills.
- His early career was with the Philips Group, and then Polygram as Group Training & Staff Development Manager.
- Has had his own practice since 1986. Public sector clients include the Civil Service College, Guys and St Thomas's Hospital. and North Birmingham Community Health Trust. Private sector clients include "blue chip" organisations such as AT&T, Unilever, and Scottish Power.
- With Scottish Power he carried out a major consultancy exercise to support and guide their culture change initiative. He worked with the Department of Health providing consultancy and training in the management of "policy" projects, and currently works with Unilever on their development programme for their "fast-stream" managers.
- He has a B.Sc. degree in Humanities and Technology, has been a tutor on the Open University MBA programme (Human Resources) and is the author of 'The Communicating Manager'.

Paul Goodstadt FRSA ACIB

- A consultant and trainer, with particular strengths in consultancy and training for quality and customer service in service industries and local authorities.
- His early career was with NatWest Bank, starting in branch management and eventually becoming their national Head of Quality and Customer Service.
- He then moved to Bedfordshire County Council to carry out a similar role reporting to the Chief Executive. During that period they won 5 Chartermarks and 5 ISO 9000 accreditations.
- He has run his own practice since 1997 specialising in the use of the Business Excellence Model and the management of change and improvement.
- He is an Associate of the Chartered Institute of Bankers and a Fellow of the Royal Society of Arts, and a trained assessor for the UK Quality Award and for ISO 9000.

Barry Williamson DMS, MCIPD MINLP

- A highly experienced trainer and manager with over 20 years experience in Management and Staff Development.
- Career included positions as Head of Management Training for Grand Metropolitan Hotels, British Association for Commercial and Industrial Education, and the Institute of Training and Development, before starting his own Consultancy in 1985.
- Extensive experience in the Public Sector - in central government, local authorities, and agencies on management development and training.
- Areas of expertise include skills such as leadership, performance management, negotiating skills, change management, and training for trainers.
- Has written numerous distance learning packages on such subjects as Selection Interviewing, Leadership, and Harassment.
- Qualifications include Diploma in Management Studies, membership of the Chartered Institute of Personal Development, and master practitioner of NLP